



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159508 | SENIOR SALES ENGINEER (INDUSTRIAL EQUIPMENT)

募集職種

人材紹介会社
ジェイエイシーリクルートメントマレーシア

求人ID
1556744

業種
プラント

雇用形態
正社員

勤務地
マレーシア

給与
経験考慮の上、応相談

更新日
2025年09月30日 05:00

応募必要条件

キャリアレベル
中途経験者レベル

英語レベル
無し

日本語レベル
無し

最終学歴
短大卒：準学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

A company in the industrial equipment sector is hiring for a Senior Sales Engineer position. Specializing in precision instruments and weighing solutions, the company offers a dynamic environment where technical expertise and customer engagement drive innovation and success. This role is ideal for professionals who thrive on delivering value through advanced technology and strong client relationships.

JOB RESPONSIBILITIES

- Manage and grow existing customer accounts while maintaining accurate sales pipelines.
- Identify and develop new business opportunities through strategic sales planning and customer engagement.
- Present technical and product information to customers, supporting them through the evaluation and decision-making process.
- Collaborate with the Business Area Manager on marketing campaigns and lead generation activities.
- Drive and manage project pipelines, ensuring alignment with customer requirements and timelines.
- Act as a key technical advisor, communicating compliance standards and product value propositions.
- Represent the company at industry events and provide technical training to customer teams.
- Prepare cost estimates and conduct cost-benefit analyses to support customer decision-making.

JOB REQUIREMENTS

- Possess Bachelor's Degree or Diploma in Electrical, Mechanical Engineering, or a related field.
- Preferably with at least 5 years of technical sales experience for Industrial Equipment or Engineering products.
- Strong communication and technical sales solution skills.

Interested candidates are welcomed to apply online.

#LI-JACMY
#statejohor

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明