



PR/159496 | AREA SALES EXECUTIVE

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1556737

業種

レストラン・フードサービス

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月30日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is an established food and beverage distributor in Malaysia. They are looking to hire a Area Sales Executive, to drive sales and grow the customer base by executing effective sales strategies, managing key accounts, and ensuring strong market presence.

Key Responsibilities

- Achieve sales targets and expand customer base
- Conduct sales visits, demos, and implement campaigns
- Manage relationships with distributors and end-users
- Monitor market trends and competitor activity
- Coordinate with internal teams to ensure service excellence
- Ensure timely payment collection and credit control
- Maintain accurate sales records and forecast

Job Requirements

- 2–4 years' sales experience (preferably in Food service/FMCG/Bakery/Modern Trade/ Wholesale)
- Strong communication, negotiation, and closing skills
- Self-motivated and team-oriented
- Possesses own transport & willing to travel

Benefits

- Basic + Car Allowance + Phone Allowance + Incentive

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明