



## PR/109631 | Sales Manager - North & East (Pulp & paper industry)

### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1556729

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月02日 10:11

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

**Company Overview:** One of the leading pulp and paper industry organization providing various solutions.

**Job Overview:** Looking for an individual with strong experience from pulp and paper industry into sales and service within the assigned territory of North and East India.

#### Job Responsibilities:

- Executing the company sales strategy working with the customers and channel partners.
- Positioning company as the partner of choice in delivering economic impact through measurement and control technologies.
- Establishing and maintaining relationships with customers across a broad spectrum of management. Strong account management role for the selected region.
- Identifying, quantifying and selling value propositions to customers across the company portfolio.
- Participating as a team member or managing larger regional projects as assigned.
- Providing outstanding service to customers, supported by the global team.

**Job Requirements:**

- Bachelor of Engineering (Chemical / Pulp and Paper Technology) or equivalent with 10+ years' experience within the Pulp and Paper industry
- 5 years' experience as a technical supplier to the Pulp and Paper industries
- Pulp and Paper automation experience is a bonus
- Excellent verbal and written communication skills
- Fluency in written and spoken local language + Good written and spoken English
- Pleasing inter-personal skills and go-getter
- Complex troubleshooting and problem-solving skills.
- The ability to function in, or lead as assigned, multi-functional project teams.
- Effective interaction with Global and Regional specialist teams.
- The ability to work with minimal supervision.
- Ability to work co-operatively and constructively with team members and customers.
- Demonstrated experience in strategy development and execution
- A positive outlook and commitment to maintaining a strong team culture.
- A commitment to successfully complete assignments.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明