



PR/109628 | Sales position / Japanese Consulting Firm

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1556726

業種

ビジネスコンサルティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月30日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

■Job Description

This role involves corporate sales and consulting, focusing on identifying organizational challenges and talent development needs, and proposing effective solutions through training and consulting services.

※ The primary clients are Japanese-affiliated companies.

■Key Responsibilities

- ・ Consultative Sales
- ・ Engaging with both new and existing corporate clients (scheduling meetings, conducting visits, and gathering insights)
- ・ Identifying business challenges and talent development needs, and proposing customized solutions
- ・ Planning, presenting, and supporting the implementation of training and consulting programs
- ・ Building and nurturing long-term client relationships through continuous follow-up

(Note: In the initial phase, the role will primarily focus on sales activities.)

■Position Highlights

- ・ Opportunity to work with a diverse range of clients across industries, gaining broad business knowledge and market insights

- Involvement in both sales and consulting activities, allowing you to develop strong skills in proposal creation, problem-solving, and execution
- Frequent interactions with senior management, offering practical exposure to strategic thinking and leadership
- As the company enters the Indian market, you'll be part of a dynamic and challenging environment, contributing to business development from the ground up

■Required Qualifications

- Japanese language proficiency (JLPT N2 or higher)
- Experience in B2B sales

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会社説明