



Sales Manager Korea – Bilingual (Korean/English Required)

募集職種

採用企業名

スタンデックスエレクトロニクスジャパン株式会社

支社・支店

Standex Electronics Japan Co., Ltd.

求人ID

1556640

業種

電気・電子・半導体

雇用形態

正社員

勤務地

韓国

給与

700万円～900万円

勤務時間

8:30～17:15

休日・休暇

Saturdays, Sundays, and holidays

更新日

2025年09月09日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

日常会話レベル

その他言語

韓国語 - ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

The Sales Manager will be based in Seoul, Korea (Work from home) and will be responsible for sales throughout Korea. The Sales Manager will work with distributors and customers to promote sales of Reed Switches, Sensors, Relays, etc. in the Korean market with a focus on sales to the consumer electronics, automotive and industrial equipment markets. They will be responsible for finding new customers, following up on new business, managing inquiries and coordinating/consulting with customers on delivery dates, and reporting sales activities to headquarters.

- Identify customer needs and disseminates accurate and timely information through regular visits and contacts.
- Provide information and suggestions regarding company products and services.
- Follow up on customer service
- Schedule appointments, prepare and submits proposal material
- Other activities to work with and support other departments as needed
- Set monthly, quarterly and annual sales goals
- Develop strategies based on analysis of market trends and competitive information and provide timely information through regular visits and contacts.

Who We Are

Standex International Corporation is a diversified global manufacturing company operating in five segments which consist of our Electronics, Engraving, Engineering Technologies, Specialty Solutions, and Scientific divisions. The company's market-leading manufacturing brands are recognized for quality and innovation. Our strategy is to drive growth and build larger industrial platforms by leveraging the combined strengths of our businesses to better penetrate current markets and to enter new geographic and vertical markets.

Standex Electronics is a global leader in the design, development and manufacture of standard reed switch-based sensor solutions and custom electromagnetic components including magnetic products. We are a global team of problem solvers capable of providing custom and/or standard solutions through our diverse and dynamic capabilities. Our approach is to strategically partner with our customers to overcome challenges and deliver reliable, high-quality results through engineering and components. These components are supplied to a variety of markets around the world, improving the overall performance and efficiency of the product through customer-driven innovation.

Salary:

Expected annual salary: 70-90 million won (approximately 7,394,000-9,506,000 yen (JPY))

(Determined based on experience and skills, including bonuses)

Bonus: Annually (September)

Salary Revision: Annually (October)

Benefits:

Working Hours: 8:30-17:15 (1-hour break, 12:00-13:00)

Annual Holidays: 125+ Days

Paid Vacation (Awarded based on month of hire in first year), 20 days from second year onwards, Accumulated Vacation,

Condolence/Condolence Leave, Refreshment Leave

Complete Social Insurance

Pension Plan

Work Location:Seoul or nearby area (Work from home)

スキル・資格

Qualifications.

- Bachelor's degree with major in business, sales/marketing or related field preferred
- 3+ years' experience in sales and or similar sales positions in trading companies (including distributors) and electronic component manufacturers
- More than 3 years of experience in the consumer electronics industry, automotive industry and / or industrial equipment
- Korean (native level), English (business level), Japanese (preferred)

Points of Emphasis.

- Excellent interpersonal, analytical, communication and negotiation skills.
- Problem solving skills with flexibility to meet internal and external customer needs.
- Ability to disseminate information through effective communication (presentations, written and oral).
- Proficient in the use of MS Office, Excel, Word, Ppt and the Internet.

Hiring Process

Document screening → Interviews (3-4 rounds planned) → Offer of employment

※Interviews will be conducted both in Japan and globally

会社説明