

# ドイツの求人なら JAC Recruitment Germany

# PR/087183 | Customer Success Consultant (GenAl) (m / f / d)

# 募集職種

# 人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

### 求人ID

1556322

### 業種

ITコンサルティング

### 雇用形態

正社員

# 勤務地

ドイツ

### 給与

経験考慮の上、応相談

#### 更新日

2025年12月02日 01:00

# 応募必要条件

# 職務経験

3年以上

# キャリアレベル

中途経験者レベル

# 英語レベル

流暢

# 日本語レベル

無し

### 最終学歴

短大卒: 準学士号

# 現在のビザ

日本での就労許可は必要ありません

# 募集要項

# **OVERVIEW**

A global automation and AI company with a flagship startup team in Munich, focused on AI and GenAI to help companies and enterprises of all sizes adopt GenAI responsibly and effectively.

# **KEY REQUIREMENTS:**

- Technical educational background in Computer Science, Engineering, IT, or equivalent hands-on credential
- Experience in solutions consulting, customer success, enablement, customer-facing, or advisory roles
- · Practical exposure to GenAl
- Native German speaker with business-level English communication skills
- . Able to work 100% on-site

### JOB RESPONSIBILITIES:

- Educate, coach, and guide customer teams on how to use GenAl products effectively; run workshops, training sessions, and best-practice clinics.
- Plan and execute structured onboarding programs
- Define success criteria, milestones, and value KPIs with customers; track adoption and outcomes to ensure business impact.
- · Capture customer needs, pain points, and feature requests
- Produce clear, concise customer-facing enablement materials (guides, playbooks, FAQs, workshop decks).
- Work closely with Sales, Product, Marketing, and global teams
- Represent products in customer forums, webinars, or industry events where appropriate.

### JOB REQUIREMENTS:

- Minimum 2 years of experience in solutions consulting, customer success, enablement, customer-facing, or advisory roles from tech or IT companies
- Strong communicator who can translate GenAl concepts into clear business value for non-technical stakeholders.
- · Familiar with SaaS, AI, or Data
- No deep technical integration experience required.
- · Eligible to work in Germany

### **BENEFITS:**

- Basic salary 60,000€ 90,000€ per annum
- Variable bonus: 20,000€ per annum, uncapped with quarterly payments
- · Laptop and mobile phone are provided

# #LI-JACDE

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会社説明