



PR/117941 | Japanese Speaking F&B Sales Executive / Sales Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1556318

業種

物流・倉庫

雇用形態

正社員

勤務地

フランス

給与

経験考慮の上、応相談

更新日

2025年10月07日 03:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title

Japanese Speaking Sales Executive / Sales Manager (Global Freight Forwarding)

Salary

Up to Euro 80,000 + Commission + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive / Sales Manager.

JOB DESCRIPTION

Main responsibilities

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients.
- Work experience in Imports / Exports Logistics is a Must.
- Experience in Food & Beverage is advantageous.

Language requirement

Fluent Japanese and English, French is advantageous

Qualifications

Driving License

Location

Roissy Charles de Gaulle Cedex, or can be any other location in Europe.

Visa

Eligible to work in France without any restriction (VISA sponsorship can be considered.)

About our client

A Japanese global freight forwarding company

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明