

インドネシアの求人なら JAC Recruitment Indonesia

PR/123199 | Marketing Senior Supervisor (Heavy Equipment & Trucking Lease)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1556311

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年11月04日 02:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Identify and approach potential clients within the region, focusing on heavy equipment or trucking financing
- Conduct thorough analysis of customer businesses and prepare comprehensive reports to support financial facility approvals.
- Draft and submit detailed credit applications for internal review.
- Manage and monitor active client accounts, ensuring timely payment collection.
- · Drive growth by expanding the regional business portfolio.
- Build and maintain strong relationships with suppliers and commercial vehicle dealers.
- · Acquire new clients while nurturing relationships with existing customers.
- · Oversee collections from overdue accounts with tact and persistence.
- Compile weekly and monthly marketing reports to track performance.
- Provide monthly market updates and insights for strategic planning.

Requirement:

- Minimum of 5 years' experience in marketing within a multi-finance or leasing company.
- Proficient in English—spoken and written.
- Hands-on experience in heavy equipment and machinery financing.
- · Deep understanding of the heavy equipment leasing industry.
- Strong command of credit analysis, financial statement interpretation, and marketing strategies.

- Excellent network, relationship-building abilities, and strong presentation, communication, and negotiation skills.
- · Demonstrated leadership qualities and proactive initiative.
- · Highly motivated, results-driven, with a strong personality and ability to perform under pressure.
- Possesses a valid driver's license and can operate a vehicle.
- Willing to be placed in the Jakarta area.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明