



PR/123199 | Marketing Senior Supervisor (Heavy Equipment & Trucking Lease)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインドネシア

求人ID

1556311

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年09月23日 11:01

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Identify and approach potential clients within the region, focusing on heavy equipment or trucking financing.
- Conduct thorough analysis of customer businesses and prepare comprehensive reports to support financial facility approvals.
- Draft and submit detailed credit applications for internal review.
- Manage and monitor active client accounts, ensuring timely payment collection.
- Drive growth by expanding the regional business portfolio.
- Build and maintain strong relationships with suppliers and commercial vehicle dealers.
- Acquire new clients while nurturing relationships with existing customers.
- Oversee collections from overdue accounts with tact and persistence.
- Compile weekly and monthly marketing reports to track performance.
- Provide monthly market updates and insights for strategic planning.

Requirement:

- Minimum of 5 years' experience in marketing within a multi-finance or leasing company.
- Proficient in English—spoken and written.
- Hands-on experience in heavy equipment and machinery financing.
- Deep understanding of the heavy equipment leasing industry.
- Strong command of credit analysis, financial statement interpretation, and marketing strategies.

- Excellent network, relationship-building abilities, and strong presentation, communication, and negotiation skills.
- Demonstrated leadership qualities and proactive initiative.
- Highly motivated, results-driven, with a strong personality and ability to perform under pressure.
- Possesses a valid driver's license and can operate a vehicle.
- Willing to be placed in the Jakarta area.

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会社説明