



PR/109601 | Sr. Executive – Sales

#### 募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1556298

業種

電力・ガス・水道

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年08月26日 10:30

#### 応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

#### 募集要項

**Position: Sr. Executive – Sales Electronics Manufacturing Sales (PCBA)**

**Location: Manesar**

**Qualification: Bachelor's degree in any field**

**Experience: Must have 3 years of direct experience in sales in electronics, EMS or manufacturing segment**

#### Required:

- Good responsibility & strong in-service mind
- Good command in English
- Can operate MS office (Word, Excel, Power point), especially Excel.
- Preferred to have knowledge of EMS sales (PCBA) and purchasing materials.
- Preferred to have knowledge of MRP system.

- Honesty / Integrity / Explicit / Positive/ Can Do Attitude.

**Duties & Responsibilities:**

- Achieve sales & profit budget.
- Control delivery for customers / work with factory and PMC team.
- Check and follow up PO balance status every week.
- Visit customers every week to make relationship with management members.
- Visit factory every week to take initiative on morning & close meeting to solve pending issues.
- Make accurate sales quotation with proper way to ensure profit.
- Periodical quotation update including exchange rate.
- Non-Periodical quotation update ex) ECN, material cost up etc.
- Handle quality issue / Manage with factory & supplier on time
- Handle engineering & technical issue / Manage with factory & supplier on time.
- Identify customer issues and requirements.
- Resolve customer issues with team members in order to improve customer satisfaction.
- Launch new models smoothly with new model master schedule.
- Manage abnormal cost with customers & factory or suppliers.
- Participate in General meeting every Monday and report progress on each activity.
- Follow 5S in office as well as anywhere.
- Follow standard of work and company policy.
- Work on new RFQs (Make accurate sales quotation with proper way).
- Esteem teamwork.
- Proactive approach also establishes good communication within internal team.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明