



ベトナムの求人なら
JAC Recruitment Vietnam

PR/095101 | SALES FREIGHT FORWARDER

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1556257

業種

物流・倉庫

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年08月26日 10:15

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

COMPANY OVERVIEW

Our client is looking for the SALES FREIGHT FORWARDER position.

Work Location: HCM city

JOB RESPONSIBILITIES

- Focusing on Sales Performance to achieve depart/ branch targets, and contribute to the depart's performance in terms of revenue and profit.
- Expanding market for new customers, and retaining current customers to achieve Sales target.
- Increase import volume contribution by approaching customers who have import demands.

- Collaborate with internal teams to ensure smooth onboarding and service delivery.
- Attend to all queries from customers and respond on time.
- Manage your own sales pipeline and keep all activities updated in Salesforce (SFDC).

JOB REQUIREMENTS

- Over 2 years of B2B sales experience in freight forwarding and logistics.
- Strong understanding of the logistics industry and customer needs.
- Experience managing a personal portfolio and thriving in fast-paced environments.
- Fluent in Vietnamese and English.
- Excellent communication, negotiation, and stakeholder management skills.
- Self-driven, adaptable, results-oriented, and hard-working.
- Experience in pricing or customer service is a bonus.

BENEFITS

- Working Hours: 8:00-17:00 (Mon~Fri)
- Saturday Work from home: 16days/year (flexible time)
- Lunch time: 12:00 -13:00
- Have 13th month + Bonus according to year-end KPI evaluation
- Salary review: Once per year
- Annual Leaves: 12 days
- Others: Business travel allowance, attendance allowance, lunch allowance, foreign language allowance (TOEIC 800 OR IELTS 6.5, N1,N2), health insurance, mobile phone/SIM card for work, employee trip, health checkup, etc.
- Holidays: Vietnamese Public holiday, Sat-Sun

#LI-JACVN

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明