



PR/095098 | Sales Manager

募集職種

人材紹介会社

JAC Recruitment Vietnam Co., Ltd

求人ID

1556255

業種

デジタルマーケティング

雇用形態

正社員

勤務地

ベトナム

給与

経験考慮の上、応相談

更新日

2025年09月23日 10:47

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Sales Manager

Location: Hanoi / HCM, Vietnam

Company overview

A world's first mobile location-based media platform (mLBM), revolutionizing advertising by turning public Wi-Fi into a powerful media channel.

Key Responsibilities

- Build, grow, and manage business relationships with media agencies (resellers), both domestic and global.
- Develop a structured framework to support agency partners throughout their business journey
- Elevate brand presence and reputation within the marketing industry.

- (Optional) Contribute to platform development, UI/UX design, service packaging, and automation processes.
- (Optional) Participate in global expansion initiatives.

Candidate Requirements

- Bachelor's degree in Business, Marketing, Communications, or related fields.
- Minimum 3 years of experience in advertising/media, with at least 2 years in sales team leadership or high-standard business development.
- Young, driven, and systematic in approach—with a strong desire for breakthrough growth.
- Logical thinker with strong analytical and presentation skills tailored to different client profiles.
- Excellent communication, training, and negotiation skills.
- Deep understanding of agency operations, consultative sales models, and brand budgeting processes.
- Open to candidates for Sales Director level.

Benefits

- Attractive Salary
- Total Income: Based on KPI achievement; uncapped earning potential.
- Includes lunch and phone allowances, performance bonuses (monthly, OKRs, 13th-month salary), and potential P&L-based profit sharing.
- ESOP (Employee Stock Ownership Plan) available.
- Premium health insurance for you and one family member.
- Business travel and client entertainment expenses covered per company policy.

Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

#LI-JACVN

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会社説明