



PR/117927 | B2B Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1556229

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月26日 10:10

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position: B2B Sales

Salary: 40,000 – 50,000THB +/- (Negotiable)

Location: Phaya Thai Bangkok

Our client is construction of facilities of electricity and machinery in Thailand.

Position:

Responsibilities:

- Initially focused on handling existing clients for the first few years to gain industry knowledge
- Client visits conducted almost daily, primarily within Bangkok
- Clients include Thai general contractors (e.g., Italian-Thai), architectural firms, and Thai representatives of Japanese general contractors
- Current company status: securing approximately one project per month

- No individual sales targets assigned
- Sales activities targeting non-Japanese clients and communication with Thai staff in charge of design and estimation
- Collaboration with the Managing Director (MD) in charge of sales and Thai staff

Qualifications:

- Over 3 years of B2B sales experience in any industry.
- Must have a car license (a company car is provided).
- Experience in a construction-related business (e.g., air conditioning) is preferred.
- Good command of English.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明