



PR/117913 | Export Sales (FMCG Product)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1556223

業種

小売

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月26日 10:10

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client — a leading distribution company is looking for an Export Sales professional with a strong global network.

Job Responsibilities:

- Develop and manage relationships with global importers and distributors of FMCG products.
- Identify new export opportunities and expand into international markets.
- Oversee end-to-end export operations, including documentation, shipping, and compliance.
- Negotiate pricing, Incoterms, and contract terms with overseas clients.
- Coordinate with internal teams (sales, logistics, finance) to ensure smooth order fulfillment.
- Monitor market trends and competitor activities in target regions.

- Represent the company at trade shows, exhibitions, and networking events to promote products.
- Prepare regular sales reports and forecasts for management.

Job Requirements:

- Proven experience in FMCG export sales.
- Strong network and connections with global importers.
- In-depth knowledge of Incoterms and international trade regulations.
- Fluency in Thai and English (spoken and written).
- Excellent negotiation, communication, and interpersonal skills.
- Ability to work independently and manage multiple international accounts.
- Familiarity with export documentation and logistics processes.
- Proficiency in MS Office; experience with CRM tools is a plus.

If you are interested, click "APPLY NOW." Please note that only shortlisted candidates will be contacted due to the high volume of applications. Thank you for your understanding.

#LI-JACTH

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会社説明