RGF HR Agent India

Indian Japanese speaker - Sales in Mechatronics

Exciting role | Japanese trading company

募集職種

人材紹介会社
RGF Select India Pvt. Ltd

求人ID
1556198

業種
専門商社

雇用形態
正社員

勤務地
インド, Gurgaon

給与
350万円 ~ 500万円

勤務時間
9:00-17:30 Mon-Fri

休日・休暇
Saturday, Sunday

更新日
2026年11月17日 16:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
ビジネス会話レベル

その他言語
ヒンディー語 - 流暢レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

【Products】
Machine tools, industrial machinery, robots, functional/mechanical parts, manufacturing equipment, and automation systems
Import of effective products from Japanese suppliers and export of products from influential suppliers in India. Consideration of OEM partners and joint venture companies.

【Customer】

Japanese and non-Japanese automotive and non-automotive related companies. Customers in almost every industry are potential customers for us. We are particularly interested in candidates who can leverage their Japanese language skills to communicate directly with our Japanese clients or act as an interpreter, rather than using Japanese only internally.

【Attractive Points】
Join a globally active and well-established Japanese trading company in its rapidly growing Mechatronics Division. You'll work with advanced industrial technologies—supporting customers in automation, robotics, and manufacturing innovation—while being part of a company with a strong domestic and international network.

【Job Description】
- Develop new clients and maintain strong relationships with existing ones
- Propose and sell machine tools, industrial equipment, automation systems, and mechanical components to manufacturers
- Handle a wide range of products including:
 1. Manufacturing equipment, tools, and peripherals
 2. Inspection and measurement devices
 3. Installed systems and industrial software
- Propose automation solutions and manpower reduction systems, especially those centered on robotics
- Coordinate with suppliers and clients to provide end-to-end technical and commercial support
- Communicate closely with internal teams in India
- Monitor industry trends and provide strategic input to strengthen sales proposals
- Ensure smooth execution of trade operations including quotations, order management, and logistics coordination

スキル・資格

【Necessary Skill / Experience】
・5+ years of B2B sales & marketing experience in industrial machinery, machine tools, or automation systems
・Proven experience communicating with Japanese clients or acting as a Japanese-English interpreter, leveraging Japanese language skills in a business context
・Strong understanding of the Indian manufacturing landscape, especially in automotive and/or aerospace sectors
・Excellent communication skills in English and Hindi
・Familiarity with trade operations, including import/export and supply chain processes

【Preferable Skill / Experience】
・Self-driven and proactive, with the ability to work independently and contribute from day one
・Technical background or knowledge of machine tools, robots, or industrial equipment is highly desirable

会社説明