

MichaelPage

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Sales Manager - Electronics

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1556132

業種

電気・電子・半導体

雇用形態

正社員

勤務地

東京都 23区

給与

550万円 ~ 1200万円

更新日

2025年08月25日 11:37

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

基礎会話レベル

日本語レベル

流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As a Sales Manager in the electronics industry, you will lead sales strategies and initiatives to drive business growth and achieve revenue targets. This role requires a strong focus on sales performance, customer service, and market development.

Client Details

This opportunity is with a reputable, medium-sized organisation in the electronics industry, recognised for its innovative approach to customer engagement and sales strategies. The company offers a professional environment where employees can contribute to its growth and success.

Description

- Develop and implement effective sales strategies aligned with company objectives.
- Build and maintain strong relationships with key clients and stakeholders.
- Analyse market trends to identify new business opportunities.
- Prepare accurate sales forecasts and performance reports for senior management.
- Collaborate with other departments to ensure seamless customer experiences.
- Monitor competitor activities and adjust strategies to maintain a competitive edge.

- Represent the company at industry events and trade shows to promote its brand.

Job Offer

- Competitive salary range of JPY 8000000 to JPY 12000000 annually.
- A comprehensive compensation package, including 12 months base pay and up to 4 months incentives.
- Guaranteed performance-based bonuses to reward your achievements.
- Opportunities for professional growth within the retail industry.
- A collaborative and supportive company culture.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

スキル・資格

A successful Sales Manager should have:

- Proven experience in sales management within the electronics industry
- Excellent communication and negotiation abilities.
- Analytical skills to interpret sales data and market trends effectively.
- A results-oriented mindset with a focus on achieving business goals.
- A bachelor's degree in business, marketing, or a related field.

会社説明

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