



Senior IT Product Manager

募集職種

人材紹介会社

ハイテックジャパン株式会社

求人ID

1556125

業種

ソフトウェア

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1200万円

更新日

2026年01月25日 00:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- ◆ Product Strategy & Vision -Define 3-year roadmap for CRM strategy
- ◆ Delivery Leadership -Lead cross-functional squad (UX, BE/FE, QA) through discovery → MVP → GA; manage backlog and OKRs.
- ◆ Guest & Hotel Insights -Run user interviews, cohort analyses, and Jobs-to-be-done research; translate insights into product requirements.
- ◆ Data & Experimentation -Own KPIs, build dashboards, run A/B tests on accrual rates, redemption UX, and tier triggers.
- ◆ Point Economics & Compliance -Model breakage/liability, ensure IFRS-15 revenue recognition, and set fraud-prevention policies.
- ◆ Stakeholder Management -Align hotel brands, channel managers, payment partners, and accounting teams on APIs, SLAs, and co-marketing.
- ◆ Thought Leadership -Evangelize loyalty best practices, mentor junior PdMs, and contribute to a product-led culture.

スキル・資格

- Bachelor's degree or equivalent practical experience.
- 5 + years of product-management experience shipping B2B2C SaaS or loyalty/CRM platforms.
- Demonstrated success scaling rewards, subscription, or points-based businesses.

- Strong analytical skills (SQL, product analytics, financial modeling).
- Self-starter who thrives in fast-paced, globally distributed environments.
- Hospitality, travel, fintech, or e-commerce domain expertise.
- Experience with AI/LLM-powered personalization or chat-based loyalty.
- Track record of international partner integrations (payment gateways, airline/hotel alliances).

会社説明