



ソリューションズ コンサルティング マネージャー/Solutions Consulting Manager10MY

IT業界でのキャリアアップをサポートします！

募集職種

人材紹介会社

フィデル・コンサルティング株式会社

求人ID

1556052

業種

ITコンサルティング

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1200万円

更新日

2025年08月22日 14:13

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

- 12 to 20 years of IT experience, starting as a programmer and progressing to architect, systems engineer, or technical project manager. More than experience, maturity is important to be able to speak to CIOs and IT leadership, and to discuss, present, and negotiate with sales teams. Familiarity with client/server, web, and cloud technologies is essential. While current development experience is not required, the ability to leverage past experience to understand and consult on technical solutions is essential. Knowledge of AI, transformer architecture, LLM/SLM, and AI trends are a major advantage. Experience in as-is/to-be assessments and digital transformation planning in a consulting role is desirable. Proposal development, estimating, and other roles in presales, solution consulting, or advisory roles.
- 12 to 20 years of experience in IT, starting as a programmer and progressing to architect, systems engineer, or technical project manager. More than experience, maturity is important to be able to speak to CIOs and IT leadership to discuss, present, and highly negotiate with sales teams.
- Strong exposure to Client/Server, Web, and Cloud technologies. Current hands-on development is not required, but the ability to leverage past experience to understand and consult on technology solutions is essential.
- Knowledge of AI, Transformer Architecture, LLMs/SLMs, and AI trends is a significant advantage.
- Experience working in consultative roles performing As-Is/To-Be assessments and Digital Transformation planning is highly desirable.

- Demonstrated success in pre-sales, solution consulting, or advisory roles involving proposal creation, estimation, and client presentations
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スキル・資格

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会社説明