



Japanese speaker - Senior Sales Manager

Sr.Sales job for Indian Japanese speaker

募集職種

人材紹介会社

RGF Select India Pvt. Ltd

求人ID

1555612

業種

専門商社

雇用形態

正社員

勤務地

インド, Gurgaon

給与

250万円 ~ 500万円

勤務時間

9:00-17:30 Mon-Fri

休日・休暇

Saturday, Sunday

更新日

2026年02月18日 01:00

応募必要条件

職務経験

10年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ビジネス会話レベル

その他言語

ヒンディー語 - 流暢

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

[Products]

Steel sheets, building materials, reinforcing bars, steel pipes, raw materials, structural steels, tool steels, stainless steels, semiconductors, electronic parts and systems, resin raw materials, and molded resin products.

[Customer]

Japanese and non-Japanese automotive and non-automotive related companies. Customers in almost every industry are

potential customers for us.

[Job Description]

We are seeking a highly experienced and dynamic sales professional to join our trading business team, handling a WIDE range of products including steel, chemical products, and electronics etc. The ideal candidate will have a strong background in B2B sales at a general trading company and possess deep market insight across multiple product segments.

[Key Responsibilities]

- Lead multitask sales activities across multiple product domains
- Import high-quality products from trusted Japanese suppliers
- Export competitive products from Indian suppliers to global markets
- Explore and evaluate OEM partnerships and joint venture opportunities
- Develop and maintain strong relationships with clients across a wide range of industries
- Work with Japanese and non-Japanese automotive and non-automotive companies

スキル・資格

[Necessary Skill / Experience]

- Minimum 15–20 years of B2B sales experience, preferably in a general trading company
- Demonstrated ability to handle multiple product categories (e.g., steel, electronics, chemicals) and cross-industry clients
- Experience in import/export operations and global supply chain management
- Understanding of Japanese business culture and ability to liaise with Japanese suppliers
- Fluency in Japanese, English, and Hindi at business level
- Proven skills in negotiation, client communication, and relationship management
- Capable of independent work and leading new business development initiatives with minimal supervision

[Preferable Skill / Experience]

- Bachelor's degree or higher, preferably in Business, Engineering, International Trade, or a related field
- Experience working with automotive or manufacturing sector clients
- Knowledge of trade compliance, customs procedures, and relevant legal documentation

会社説明