RGF HR Agent India

Japanese speaker - Senior Sales Manager

Sr.Sales job for Indian Japanese speaker

募集職種

人材紹介会社
RGF Select India Pvt. Ltd

求人ID
1555612

業種
専門商社

雇用形態
正社員

勤務地
インド, Gurgaon

給与
250万円 ~ 500万円

勤務時間
9:00-17:30 Mon-Fri

休日・休暇
Saturday, Sunday

更新日
2026年11月25日 03:01

応募必要条件

職務経験
10年以上

キャリアレベル
中途経験者レベル

英語レベル
流暢レベル

日本語レベル
ビジネス会話レベル

その他言語
ヒンディー語 - 流暢レベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

【Products】
Steel sheets, building materials, reinforcing bars, steel pipes, raw materials, structural steels, tool steels, stainless steels, semiconductors, electronic parts and systems, resin raw materials, and molded resin products.

【Customer】
Japanese and non-Japanese automotive and non-automotive related companies. Customers in almost every industry are

potential customers for us.

【Job Description】
We are seeking a highly experienced and dynamic sales professional to join our trading business team, handling a WIDE range of products including steel, chemical products, and electronics etc. The ideal candidate will have a strong background in B2B sales at a general trading company and possess deep market insight across multiple product segments.

【Key Responsibilities】
・Lead multitask sales activities across multiple product domains
・Import high-quality products from trusted Japanese suppliers
・Export competitive products from Indian suppliers to global markets
・Explore and evaluate OEM partnerships and joint venture opportunities
・Develop and maintain strong relationships with clients across a wide range of industries
・Work with Japanese and non-Japanese automotive and non-automotive companies

スキル・資格

【Necessary Skill / Experience】
・Minimum 15–20 years of B2B sales experience, preferably in a general trading company
・Demonstrated ability to handle multiple product categories (e.g., steel, electronics, chemicals) and cross-industry clients
・Experience in import/export operations and global supply chain management
・Understanding of Japanese business culture and ability to liaise with Japanese suppliers
・Fluency in Japanese, English, and Hindi at business level
・Proven skills in negotiation, client communication, and relationship management
・Capable of independent work and leading new business development initiatives with minimal supervision

【Preferable Skill / Experience】
・Bachelor’s degree or higher, preferably in Business, Engineering, International Trade, or a related field
・Experience working with automotive or manufacturing sector clients
・Knowledge of trade compliance, customs procedures, and relevant legal documentation

会社説明