



PR/087168 | Sales Representative in Czech Republic – Chemicals & Plastics (m / f / d)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント ドイツ

求人ID

1555485

業種

その他（商社）

雇用形態

正社員

勤務地

チェコ

給与

経験考慮の上、応相談

更新日

2025年09月02日 11:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Overview:

A Japanese trading company is seeking a highly motivated Sales Representative to join our team in the Czech Republic.

You will be responsible for the sales and procurement of chemical and plastic products, including inventory management and business development across the EU market. This role involves direct communication with both suppliers and customers, mainly in the Czech Republic and Turkey. Occasional business trips (domestic and international) will be required.

Key Responsibilities:

- Handle chemical and plastic product trading operations
- Manage procurement from suppliers and sales to existing customers
- Oversee stock operation and inventory management

- Maintain and expand relationships with existing customers (mainly in the Czech Republic and Turkey)
- Identify and develop new potential customers and business opportunities
- Coordinate with suppliers (fixed for existing customers, flexible for new businesses)
- Prepare sales documents and manage order-related administrative tasks • Communicate effectively with internal departments and external stakeholders
- Travel for business meetings as required (typically a few days per trip)
- Europe + Turkey are market which you will be in charge of.

Requirements:

- Native Czech speaker
- English communication skills (minimum B2 level)
- Proficient in Microsoft Office (Excel, Word, Outlook)
- Strong sense of ownership and willingness to take on new challenges
- Excellent interpersonal and communication skills
- Ability to work independently and in a team environment

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明