

シンガポールの求人なら JAC Recruitment Singapore

PR/095764 | SENIOR EXECUTIVE, SALES & MARKETING

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1555461

業種

化学・素材

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年10月28日 09:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client in the Advanced Materials Manufacturing Industry is seeking a senior executive. This role will focus mainly in the Semiconductor and Electronics industries an in SEA region.

Job Responsibilities:

- Drive sales and marketing efforts for materials used in the semiconductor and electronics sectors, while exploring
 opportunities in emerging industries like food and textiles across Southeast Asia, Oceania, and South Asia.
- Build and maintain strong relationships with existing clients, while mentoring junior team members and contributing to their professional development.
- Conduct market research and apply 3C analysis to identify trends and opportunities in the regional semiconductor market, collaborating with management to shape strategic sales plans.
- Prepare and present monthly sales performance reports, including forecasts and budgets, to senior leadership.
- Actively engage in networking and be open to frequent travel within Southeast Asia to support business growth.

- Min Diploma or Degree in Business or related fields
- Min 3-5 years of experience in B2B sales and marketing, preferably in the semiconductor industry
- Strong interpersonal and communication skills to build & maintain relationships with customers and business associates.

Interested applicant, please click APPLY NOW

Jennifer Maria Hardicar JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R1987984

#LI-JACSG #countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明