



PR/123178 | Country Manager

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インドネシア

求人ID

1555457

業種

ソフトウェア

雇用形態

正社員

勤務地

インドネシア

給与

経験考慮の上、応相談

更新日

2025年08月19日 10:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Description:

- Oversee full operational management for Indonesia, ensuring alignment with profit, revenue, and quality objectives.
- Lead strategic initiatives and projects, ensuring they align with company goals, budgets, and resource plans.
- Uphold compliance with internal methodologies, standards, and best practices.
- Proactively manage project risks, provide strong leadership, and inspire teams to achieve exceptional outcomes.
- Cultivate a collaborative work environment, enhance staff retention, and strengthen client relationships.
- Ensure thorough engagement reviews and quality assurance processes are conducted across all client engagements.
- Identify emerging market opportunities, spearhead revenue growth, and expand the client base.
- Champion innovation and foster a culture of continuous improvement within the team.

Requirements:

- Bachelor's degree in Computer Science, Information Management, Business, or a related discipline.
- Minimum of 12 years' experience in revenue generation, business development, or project management, with a proven record of delivering high-quality, client-facing solutions on schedule.
- Strategic and visionary thinker with a strong ability to identify market trends and drive business expansion.
- Demonstrated ability to translate strategy into actionable execution.

- Prior experience in the software industry is a strong advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

会社説明