



PR/159461 | Business Development Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1555407

業種

プラント

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年08月19日 10:19

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

A leading global manufacturer in the power tools industry is seeking a driven and dynamic Business Development Executive to join its expanding team in the Northern region of Malaysia. This role offers a unique blend of strategic business development and technical engagement, ideal for individuals who thrive in industrial environments and enjoy building lasting client relationships.

Key Responsibilities:

- Cultivate relationships with industrial clients and factory stakeholders to drive product adoption and strengthen brand loyalty.
- Deliver compelling product demonstrations, conduct technical training sessions, and provide responsive after-sales support.
- Monitor and analyze market trends, competitor movements, and industry developments to guide business strategy.
- Collaborate with the marketing team to support campaigns, events, and promotional initiatives.
- Take on ad hoc assignments as directed by your immediate superior.

Key Requirements:

- A Diploma in any field.
- Excellent interpersonal and communication skills; a collaborative team player.
- Energetic, passionate, and eager to explore new technologies and experiences.
- Willingness to travel across the Northern region as needed.
- Proficiency in English and Bahasa Malaysia; knowledge of Chinese is an added advantage.
- Preferably with experience in industrial or manufacturing sales.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明