



PR/159460 | Business Development & Product Sales Executive (East Coast)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1555406

業種

石油・エネルギー

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月16日 07:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Position Overview: -

Our client is a leading global provider of high-quality power tools equipment. They are currently looking a motivated and experienced Business Development & Product Sales Executive to drive growth in the East Coast region, covering areas from Kuantan to Kuala Terengganu. This role will focus on developing business within the Oil & Gas industry, expanding dealer networks and provide strong customer support through product demonstrations, training and after-sales service

Key Responsibilities: -

- Visit and engage end users within the Oil & Gas industry across the East Coast region.
- Identify, approach, and establish new dealers or agencies to strengthen market presence.
- Conduct product demonstrations, training sessions, and after-service support for both end users and dealers.

- Develop and maintain strong relationships with key stakeholders, including clients and business partners.
- Analyze market trends, monitor competitor activities, and identify new business opportunities.
- Collaborate with the marketing team on campaigns, events, and promotional activities.
- Prepare and submit accurate and timely sales progress reports.
- Support various marketing initiatives and participate in projects as assigned by the immediate superior.
- Perform any other ad hoc assignments as required.

Job Requirements: -

- Minimum SPM / Diploma in any field
- **Preferably with experience in Oil & Gas sales** or related industries.
- Strong interpersonal skills, self-motivated, and a good team player.
- Energetic, passionate, and willing to learn.
- **Proficiency in English and Bahasa Malaysia**, knowledge of Chinese is an added advantage.
- Willingness to travel extensively based on job requirements.
- Must reside in Kemaman, Kuantan, or Kuala Terengganu.
- Possess own vehicle and valid driving license.

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明