



PR/159438 | SALES & MARKETING SENIOR EXEC / ASST MANAGER

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1555400

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年08月19日 10:19

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is an established financial institution in leasing and hire purchase.

Key Responsibilities

- Develop and maintain relationships with manufacturers and dealers to generate sales leads.
- Proactively reach out to end-users to identify their needs and obtain business opportunities.
- Conduct sales presentations to showcase leasing solutions and negotiate terms with potential clients.
- Perform credit assessments and pre-screening of potential clients to evaluate their suitability for leasing options.
- Monitor market trends, competitor activities, and customer feedback to identify new business opportunities.
- Achieve and exceed sales targets, contributing to the overall growth and success of the company.

Job Requirements

- Bachelor's degree in a relevant field.
- Proven experience in sales, preferably in the leasing or financial services/banking industry.
- Strong understanding of leasing products and financial solutions.
- Ability to understand and analyze financial statements to perform customer credit prescreening.
- Excellent communication and interpersonal skills.
- Proficient in Microsoft Office Suite, particularly Word, Excel, and PowerPoint.
- Self-motivated with a strong drive to achieve sales goals.

#LI-JACMY

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会社説明