



PR/095584 | Japanese Corporate RM

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1554798

業種

銀行・信託銀行・信用金庫

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年08月12日 10:41

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

OVERVIEW

Our client, one of the largest Japanese banks, is looking for a Relationship Manager (AVP or VP) for their branch in Singapore.

They provide financial and strategic solutions for the increasingly diverse and sophisticated needs of their clients with offices located in all the major cities of the world such as Tokyo, New York, London, Hong Kong and Singapore.

Responsibilities

- Managing relationships and new business development with Japanese multinational corporation's portfolios
- Maximizing profitability from existing and new portfolios assigned
- Analyzing credit risk, documentation and setting up of credit facilities, and execution of transactions

- Coordinating with relevant divisions and departments, and other branches within our overseas network to be able to provide wide range of global financial solution to customer
- Leveraging customer base by proposal-based approach
- Leading initiatives, client acquisition and marketing
- Planning of client portfolio, account planning and sector P&L management

Requirements

- A bachelor's degree with at least 7 years of relevant experience with exposure to Corporate Banking, especially for large, listed corporations and/or commodity/energy/food and agri sectors
- Product knowledge in corporate banking products such as Loans, Transaction banking products, Treasury FX required
- Product knowledge in securities and asset management advantageous
- High levels of influencing skills with strong credit and marketing skills
- Experience working at an overseas branch of a Japanese corporate banking is preferred

We regret to inform that only shortlisted candidates will be notified.
Appreciate your understanding.

EA: JAC Recruitment Pte. Ltd.
EA Licence: 90C3026
EA Personnel: R24123855
EA Personnel Name: Mei Kamioka

#LI-JACSG #countrysingapore

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会社説明