



JAC Recruitment

インドの求人なら
JAC Recruitment India

PR/109572 | Manager- Sales and Marketing

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インド

求人ID

1554790

業種

その他（メーカー）

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年09月23日 04:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Roles and responsibilities: -

- Preparation of Short- & Long-term Business plans with continuous interaction with OEMs & TIER1.
- Managing new product launches, aligning customer milestones and monitoring Engineering Changes,
- Maintaining good relationship levels and rapport with customers
- Price working, offer submission, negotiations and closing of deals for New products and Engineering changes.
- Weekly RFQ Status and Customer Enquiry Register to be reported to superior,
- Preparation of Monthly MIS and keeping track of yearly targets, Assisting Superior in Cost review, Inflation/Deflation working in commodity pricing, Market research and Product Benchmarking
- Liaising with internal departments and resolving customer concerns
- Monitoring Customer satisfaction index and taking necessary course correction
- Assisting and coordinating with Finance for payment collection and accounts reconciliation
- Organising stalls in Domestic and International exhibitions
- Intimate understanding of traditional and emerging marketing channels
- Excellent communication skills
- Ability to think creatively and innovatively
- Budget-management skills and proficiency
- Analytical skills to forecast and identify trends and challenges
- Familiarity with the latest trends, technologies and methodologies in graphic design, web design, production, etc,

- Oversee all marketing campaigns for their company or department
- Promote a business, product, or service
- Ensure the company is communicating the right messaging to attract prospective customers and retain existing ones
- Represent the marketing team to cross-functional groups including product management, sales, or customer support
- Lead market research efforts to uncover the viability of current and existing products/services
- Collaborate with media organizations and advertising agencies
- Brainstorm ideas for new campaigns

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会社説明