

インドの求人なら JAC Recruitment India

PR/109572 | Manager- Sales and Marketing

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント インド

求人ID

1554790

業種

その他 (メーカー)

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年10月21日 04:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Roles and responsibilities: -

- Preparation of Short- & Long-term Business plans with continuous interaction with OEMs & TIER1.
- Managing new product launches, aligning customer milestones and monitoring Engineering Changes,
- Maintaining good relationship levels and rapport with customers
- Price working, offer submission, negotiations and closing of deals for New products and Engineering changes.
- Weekly RFQ Status and Customer Enquiry Register to be reported to superior,
- Preparation of Monthly MIS and keeping track of yearly targets, Assisting Superior in Cost review, Inflation/Deflation working in commodity pricing, Market research and Product Benchmarking
- · Liaising with internal departments and resolving customer concerns
- Monitoring Customer satisfaction index and taking necessary course correction
- Assisting and coordinating with Finance for payment collection and accounts reconciliation
- · Organising stalls in Domestic and International exhibitions
- Intimate understanding of traditional and emerging marketing channels
- Excellent communication skills
- · Ability to think creatively and innovatively
- Budget-management skills and proficiency
- Analytical skills to forecast and identify trends and challenges
- Familiarity with the latest trends, technologies and methodologies in graphic design, web design, production, etc,

- Oversee all marketing campaigns for their company or department
- · Promote a business, product, or service
- Ensure the company is communicating the right messaging to attract prospective customers and retain existing ones
- · Represent the marketing team to cross-functional groups including product management, sales, or customer support
- Lead market research efforts to uncover the viability of current and existing products/services
- Collaborate with media organizations and advertising agencies
- · Brainstorm ideas for new campaigns

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明