



マレーシアの求人なら
JAC Recruitment Malaysia

PR/159453 | Medical Sales Executive

募集職種

人材紹介会社

ジェイエイシーリクルートメント マレーシア

求人ID

1554744

業種

医薬品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年08月12日 10:34

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated Medical Sales Executive to join their team. In this role, you will drive sales performance, and develop growth strategies to expand market presence and achieve business goals.

Job Responsibilities

- Build trust with HCPs and stakeholders
- Achieve sales, growth, market share, and listing targets
- Plan and execute HCP engagement activities
- Organize promotional events to boost brand visibility
- Expand market share by identifying new channels, hospitals and accounts
- Analyze territory performance and report monthly
- Stay updated on medical knowledge and brand strategy

- Handle complaints and medical inquiries professionally
- Ensure compliance with regulations and company policies
- Support and guide team members to enhance performance

Job Requirements

- Bachelor's degree in Pharmacy, Pharmaceutical Science, Business, Marketing or related fields
- Minimum 3 years of sales experience in the pharmaceutical industry
- Strong organizational and time-management abilities
- Good business acumen in identifying more opportunity
- Experience in new launches would be advantageous

Interested applicants, feel free to click [APPLY NOW](#)

#LI-JACMY
#countrymalaysia

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会社説明