



JAC Recruitment

マレーシアの求人なら  
JAC Recruitment Malaysia

## PR/159453 | Medical Sales Executive

## 募集職種

## 人材紹介会社

ジェイエイシーリクルートメント マレーシア

## 求人ID

1554744

## 業種

医薬品

## 雇用形態

正社員

## 勤務地

マレーシア

## 給与

経験考慮の上、応相談

## 更新日

2025年09月23日 05:00

## 応募必要条件

## キャリアレベル

中途経験者レベル

## 英語レベル

無し

## 日本語レベル

無し

## 最終学歴

短大卒：準学士号

## 現在のビザ

日本での就労許可は必要ありません

## 募集要項

## Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated Medical Sales Executive to join their team. In this role, you will drive sales performance, and develop growth strategies to expand market presence and achieve business goals.

## Job Responsibilities

- Build trust with HCPs and stakeholders
- Achieve sales, growth, market share, and listing targets
- Plan and execute HCP engagement activities
- Organize promotional events to boost brand visibility
- Expand market share by identifying new channels, hospitals and accounts
- Analyze territory performance and report monthly
- Stay updated on medical knowledge and brand strategy
- Handle complaints and medical inquiries professionally
- Ensure compliance with regulations and company policies
- Support and guide team members to enhance performance

### Job Requirements

- Bachelor's degree in Pharmacy, Pharmaceutical Science, Business, Marketing or related fields
- Minimum 3 years of sales experience in the pharmaceutical industry
- Strong organizational and time-management abilities
- Good business acumen in identifying more opportunity
- Experience in new launches would be advantageous

Interested applicants, feel free to click APPLY NOW

#LI-JACMY

#countrymalaysia

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明