

マレーシアの求人なら **JAC Recruitment Malaysia**

PR/159453 | Medical Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1554744

業種

医薬品

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年10月07日 15:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

A global pharmaceutical company is looking for a dedicated and motivated Medical Sales Executive to join their team. In this role, you will drive sales performance, and develop growth strategies to expand market presence and achieve business goals.

Job Responsibilities

- · Build trust with HCPs and stakeholders
- · Achieve sales, growth, market share, and listing targets
- Plan and execute HCP engagement activities
- · Organize promotional events to boost brand visibility
- · Expand market share by identifying new channels, hospitals and accounts
- Analyze territory performance and report monthly
- Stay updated on medical knowledge and brand strategy
- · Handle complaints and medical inquiries professionally
- Ensure compliance with regulations and company policies
- · Support and guide team members to enhance performance

Job Requirements

- Bachelor's degree in Pharmacy, Pharmaceutical Science, Business, Marketing or related fields
- Minimum 3 years of sales experience in the pharmaceutical industry
- · Strong organizational and time-management abilities
- Good business acumen in identifying more opportunity
 Experience in new launches would be advantageous

Interested applicants, feel free to click APPLY NOW

#LI-JACMY #countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: https://www.jac-recruitment.my/privacy-policy Terms and Conditions Link: https://www.jac-recruitment.my/terms-of-use

会社説明