



## PR/117860 | Sales Manager (Chinese Speaking)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1554685

#### 業種

その他（メーカー）

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年12月16日 08:00

### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Business Development Manager (Chinese speaking)

Location: Chonburi, Thailand

Employment Type: Full-Time

#### Key Role:

Drive new business growth and retain existing customers, focusing on plastic pallet solutions and expansion into new sectors and markets.

#### Responsibilities:

- Support sales strategy and promote new products
- Build customer relationships and industry networks
- Lead onboarding, contract management, and customer training

- Monitor pallet usage, forecast demand, and ensure accurate invoicing
- Collaborate with Customer Service and Operations for service excellence
- Track collections and resolve disputes
- Prepare regular sales reports and achieve individual targets

Qualifications:

- Bachelor's degree or higher
- 7+ years in sales, 3+ years in management
- Experience in FMCG or supply chain industries
- Strong communication, negotiation, and problem-solving skills
- Fluent in English & Chinese (spoken and written)

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会社説明