

タイの求人なら JAC Recruitment Thailand

PR/117855 | Sales Manager (Luxury Automotive)

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554681

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年10月21日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is the exclusive authorized importer and dealer of luxury supercars in Thailand.

They are looking for a skilled and energetic Sales Manager to lead their team and grow sales in Thailand's premium car market.

Main Responsibilities

- Lead the sales team to meet monthly and yearly goals.
- Create and apply strategies to grow sales and customer base.
- Build strong relationships with VIP clients and corporate buyers.
- Manage the full sales process—from finding leads to delivering cars.

- Work with marketing and events teams to promote the brand.
- Ensure excellent customer service that matches brand's standards.
- · Keep track of market trends and competitors.
- · Report sales performance to management.
- Coordinate car preparation and delivery with logistics teams.
- Ensure finance and insurance are activated promptly for each sale.
- Manage sales documentation with accuracy and compliance.
- Oversee calculation and disbursement of allowances and commissions.
- · Work with third-party vendors for vehicle enhancements

Requirements

- Bachelor's degree in Business, Marketing or related field.
- At least 5 years of experience in automotive sales, ideally with luxury brands.
- Strong leadership and team management skills.
- Good knowledge of the luxury car market and customer needs.
- Excellent communication, negotiation and presentation skills.
- · Professional and confident appearance.
- · Passion for high-end cars and performance vehicles.
- Willing to work flexible hours and attend events.
- Fluent in Thai and English; other languages are a plus.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明