



PR/117855 | Sales Manager (Luxury Automotive)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554681

業種

自動車・自動車部品

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月12日 10:23

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is the exclusive authorized importer and dealer of luxury supercars in Thailand.

They are looking for a skilled and energetic Sales Manager to lead their team and grow sales in Thailand's premium car market.

Main Responsibilities

- Lead the sales team to meet monthly and yearly goals.
- Create and apply strategies to grow sales and customer base.
- Build strong relationships with VIP clients and corporate buyers.

- Manage the full sales process—from finding leads to delivering cars.
- Work with marketing and events teams to promote the brand.
- Ensure excellent customer service that matches brand's standards.
- Keep track of market trends and competitors.
- Report sales performance to management.
- Coordinate car preparation and delivery with logistics teams.
- Ensure finance and insurance are activated promptly for each sale.
- Manage sales documentation with accuracy and compliance.
- Oversee calculation and disbursement of allowances and commissions.
- Work with third-party vendors for vehicle enhancements

Requirements

- Bachelor's degree in Business, Marketing or related field.
- At least 5 years of experience in automotive sales, ideally with luxury brands.
- Strong leadership and team management skills.
- Good knowledge of the luxury car market and customer needs.
- Excellent communication, negotiation and presentation skills.
- Professional and confident appearance.
- Passion for high-end cars and performance vehicles.
- Willing to work flexible hours and attend events.
- Fluent in Thai and English; other languages are a plus.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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会社説明