



PR/117853 | Project Sales Representative

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554679

業種

その他（メーカー）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月23日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a biometric and AI-based security solutions provider.

They are looking for a motivated **Project Sales Representative** to grow the business in access control and security systems in Thailand.

Job Responsibilities

- Find and win large security projects in government, enterprise and data centers.
- Build strong relationships with partners like system integrators and contractors.
- Manage the full sales process—from planning to closing deals.
- Promote products like AHSC, AHDU, EP series, and OmniAC.
- Provide technical and business advice to customers.
- Work with internal teams to ensure smooth project delivery.
- Attend trade shows and industry events to promote the brand.

Requirements

- Bachelor's degree in Engineering, IT, Business, or related field.
- More than 3 years of experience in project sales, especially in security systems.
- Experience with large government or enterprise projects.
- Knowledge of biometric, access control and AI-based security systems.
- Familiarity with international security standards.
- Strong project management and sales skills.
- Good understanding of the Thai security market.
- Strong network in construction and government sectors.
- Preferred: Project management or sales certifications
- Excellent communication and presentation skills.
- Self-motivated and results-driven.
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- Fluent in Thai and English.

If you are interested, click APPLY NOW. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明