

タイの求人なら JAC Recruitment Thailand

PR/117845 | Sales Director (OOH Media)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554675

業種

デジタルマーケティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年10月21日 05:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a media company.

Job Responsibilities

- Develop and execute effective plans to meet company goals by studying market trends and seizing opportunities.
- Monitor sales metrics to gauge plan effectiveness and take corrective actions if needed to meet or exceed targets.
- Build strong relationships with key clients, ensuring their satisfaction and addressing issues promptly for lasting partnerships.
- Manage sales budgets efficiently, allocating resources wisely and implementing cost-effective strategies.
 Work closely with other departments to align sales efforts with overall business objectives and improve customer experience.
- Stay informed about industry trends, competitors, and market conditions to make informed decisions and adjust strategies.
- Communicate effectively with teams, executives, and clients, both verbally and in writing, to present plans, provide
 updates, and address inquiries.
- Solve challenges in the sales process proactively, identifying areas for improvement and implementing solutions.
- Be flexible and able to adjust strategies quickly in response to changes in the market or business priorities.

Requirements

- At least 5 years of sales experience in media or related industries.
- Proven ability to lead sales from planning to closing.
- Strong business understanding and great coaching skills.
- Excellent communication and people skills to influence at all levels.
- Proficiency in Thai and English.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明