



PR/117845 | Sales Director (OOH Media)

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554675

業種

デジタルマーケティング

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月23日 06:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client is a media company.

Job Responsibilities

- Develop and execute effective plans to meet company goals by studying market trends and seizing opportunities.
- Monitor sales metrics to gauge plan effectiveness and take corrective actions if needed to meet or exceed targets.
- Build strong relationships with key clients, ensuring their satisfaction and addressing issues promptly for lasting partnerships.
- Manage sales budgets efficiently, allocating resources wisely and implementing cost-effective strategies. Work closely with other departments to align sales efforts with overall business objectives and improve customer experience.
- Stay informed about industry trends, competitors, and market conditions to make informed decisions and adjust strategies.
- Communicate effectively with teams, executives, and clients, both verbally and in writing, to present plans, provide updates, and address inquiries.
- Solve challenges in the sales process proactively, identifying areas for improvement and implementing solutions.
- Be flexible and able to adjust strategies quickly in response to changes in the market or business priorities.

Requirements

- At least 5 years of sales experience in media or related industries.
- Proven ability to lead sales from planning to closing.
- Strong business understanding and great coaching skills.
- Excellent communication and people skills to influence at all levels.
- Proficiency in Thai and English.

If you are interested, click **APPLY NOW**. Please note that only shortlisted candidates will be contacted due to the high number of applicants. Thank you for understanding.

#LI-JACTH

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会社説明