



PR/117841 | District Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554673

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年10月07日 14:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

To achieve preset financial targets and maintain productivity standards, market focus, and customer satisfaction. This role involves developing new business, expanding the customer base within the assigned area, and consistently meeting sales targets through regular customer visits.

Position: District Sales

Salary: 30,000 – 50,000 THB / month

Welfares: Commission, Fuel allowance, Phone allowance, Group Life & Medical Insurance and others

Location: Sriracha Chonburi

Working Day: Monday to Friday

Responsibilities:

- Implement effective line management to achieve monthly sales targets.
- Ensure 100% coverage of the assigned territory.
- Manage prospects and maintain a disciplined sales outlook.
- Conduct consistent and structured sales activities.
- Perform integrated account reviews for major general accounts to ensure retention and growth.
- Maintain market leadership across all products and lane segments.
- Participate in training and development sessions to enhance sales skills and industry knowledge.
- Develop new business and expand customer base in assigned area.
- Meet KPIs outlined in the Sales Scorecard and Sales Program.
- Undertaking additional assignments as needed to support company objectives.
- Bachelor's degree in business administration, International Trade, Marketing, or Industrial Engineering.

Qualifications:

- Bachelor's degree in business administration, International Trade, Marketing, or Industrial Engineering.
- Minimum 3 years of proven sales experience. (Logistics experience preferred)
- The ability to meet with customers off-site on a regular basis.
- Oral and written proficiency in the English language.
- Strong problem solving, organizational, and interpersonal skills.
- Ability to work productively both individually and in a team environment.
- Sense of urgency for goal achievement.
- Self-motivated with the ability to work in a fast-paced and constantly changing environment.
- Comfortable with regular data entry on a laptop computer.
- Strong rapport and relationship-building focused.
- Empowered to make quick decisions in response to changing conditions.
- Extroverted, confident, enthusiastic and persuasive.
- Influences others to action.
- Timeliness and accountability for results.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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