



PR/117824 | Sales

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554664

業種

その他（商社）

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年09月09日 08:01

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Our client specializes in Chemical and Plastics business

Position: Sales

Salary: 30,000 – 40,000THB +/- (Negotiable)

Location: Bangkok and Onsite

Key Responsibilities of the position:

- Maintain existing client relationship and expand sales to automotive parts and home appliance manufacturers in Thailand.
- Visiting client around 2 times / week and visiting outside around 5-6 appointment/week
- Responsible for building relationships with purchasing and procurement, managing projects from specification inclusion to execution.

- Preparation of quotations, handling irregular delivery schedules and price negotiations.
- Reporting to Thai Manager.

Qualifications required:

- Bachelor's degree in any related field.
- Minimum of 3 years of experience in B2B Sales (in any industry - if in plastic business is a plus).
- Excellent sales skills, project management and strong negotiation.
- Ability to drive a car and has valid driving license.

Benefits:

- Company car or Car Allowance (for using own car) with 1st class car insurance
- Mobile phone
- Health Insurance, Life & PA Insurance
- Support Fund
- Company Trip
- Provident Fund
- Other leaves as per Thai law

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明