



JAC Recruitment

タイの求人なら
JAC Recruitment Thailand

PR/116117 | Head of Finance and Accounting

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1554652

業種

福祉・介護

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月26日 05:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Descriptions:

1. Financial Strategy & Business Leadership

- Develop financial strategies to support clinic expansion, new treatment launches, and premium service offerings.
- Partner with the CEO and management team to drive profitable growth of clinics, skincare product sales, and aesthetic services.
- Evaluate ROI for new branches, high-value medical equipment, and new treatment technologies to ensure sustainable investments.

2. Financial Planning, Budgeting & Forecasting

- Lead annual budgets and rolling forecasts for all clinics and corporate functions.
- Monitor revenue from treatments, memberships, packages, and retail product sales to optimize performance.
- Provide scenario planning for expansion, promotional campaigns, and seasonal fluctuations in client demand.

3. Accounting, Reporting & Regulatory Compliance

- Oversee full set of accounts for both clinic operations and corporate entities.
- Ensure accurate monthly and quarterly financial reports for management and the board.
- Manage tax compliance, healthcare-related financial reporting, and coordinate with auditors for annual audits.
- Maintain clear SOPs for treatment revenue recognition, pre-paid package accounting, and product inventory tracking.

4. Cash Flow, Working Capital & Treasury Management

- Monitor cash flow from daily clinic operations, pre-paid packages, and installment plans.
- Optimize working capital by managing supplier payments, medical consumables, and retail product inventory.
- Strengthen banking relationships, negotiate credit facilities, and manage payments for medical equipment imports or leases.

5. Cost Management & Profitability Analysis

- Analyze clinic P&L per branch to identify high-performing locations and areas for improvement.
- Control COGS for skincare products, consumables, and medical devices, and ensure cost efficiency in service delivery.
- Support pricing strategy for treatments and products to maximize profit per client.

6. Risk Management & Internal Control

- Implement robust financial controls to secure cash collections from clinics and POS systems.
- Monitor pre-paid treatment packages and client credit balances to avoid revenue leakage.
- Ensure compliance with medical, aesthetic, and financial regulations, including the management of doctor and nurse professional fees.

7. Business Partnering & Decision Support

- Provide financial insights to Marketing, Operations, and Medical teams for new campaigns, product launches, and cost optimization.
- Develop KPI dashboards for clinic revenue, customer acquisition cost, treatment profitability, and EBITDA.
- Support franchise or branch expansion plans with financial feasibility studies.

8. Finance Team Leadership & Digital Transformation

- Lead and mentor the Finance & Accounting team to ensure accuracy, compliance, and efficiency.
- Drive automation of POS, accounting, and clinic management systems for real-time revenue tracking and reporting.
- Build a finance culture that balances business agility and regulatory compliance in the medical aesthetics industry.

Required skills and qualifications:

- Master degree or Bachelor degree in Accounting, Finance or any related

- More than 10 years of experience in executive leadership roles
- Excellent leadership skills, with steadfast resolve and personal integrity
- Exceptional verbal, written, and visual communication skills
- Understanding of advanced accounting, regulatory issues, and tax planning
- Working knowledge of how to raise capital outside traditional lines of credit

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

会社説明