

**MichaelPage**

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## Pre-Sales Engineer

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#### 募集職種

#### 人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

#### 求人ID

1554648

#### 業種

Sler・システムインテグレーター

#### 雇用形態

正社員

#### 勤務地

東京都 23区

#### 給与

経験考慮の上、応相談

#### 勤務時間

詳しくはお問い合わせください

#### 更新日

2025年08月12日 10:12

#### 応募必要条件

##### キャリアレベル

中途経験者レベル

##### 英語レベル

流暢

##### 日本語レベル

ネイティブ

##### 最終学歴

大学卒：学士号

##### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

Join a global leader in smart security and AI technology, delivering innovative solutions to meet diverse client needs. In this pre-sales role, you'll design tailored technical proposals, provide expert training, and help drive market growth.

#### Client Details

A global leader in smart security and AI-driven technology, delivering innovative surveillance, access control, and safety solutions. Committed to continuous innovation, the company drives advancements that shape the future of security worldwide.

#### Description

- Respond promptly to client's technical inquiries and coordinate internal resources for effective issue resolution.
- Develop and deliver tailored product proposals, technical plans, and tender documents based on project requirements.
- Conduct product training sessions for client engineers to ensure effective use and understanding.

- Gather client feedback to support continuous product improvement and optimisation.
- Collaborate closely with sales and other departments to strengthen the technical competitiveness of our solutions.

#### Job Offer

- Competitive salary with annual reviews and performance-based bonuses
- Comprehensive benefits including transportation and meal allowances
- Flexible working hours with options for staggered start and finish times
- Supportive work environment with training and development opportunities
- Generous annual leave and a healthy work-life balance

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Takami Ogi on +81366276067.

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#### スキル・資格

- Has a relevant technical background and strong problem-solving skills.
- Communicates effectively in Japanese and either English or Chinese.
- Is confident in delivering presentations and supporting sales with technical expertise.
- Understands pre-sales processes and client-focused solution delivery.
- Brings practical experience working in a technical or pre-sales role.

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#### 会社説明

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