



Japanese Speaking Food & Beverage Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント イギリス

求人ID

1554076

業種

物流・倉庫

雇用形態

正社員

勤務地

フランス

給与

700万円 ~ 1400万円

更新日

2025年08月06日 21:50

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Title

Japanese Speaking Sales Executive / Sales Manager (Global Freight Forwarding)

Salary

Up to Euro 80,000 + Commission + a company car per annum

Job profile

A Japanese global freight forwarding company are looking for a Sales Executive / Sales Manager.

JOB DESCRIPTION**Main responsibilities**

- Establish customer quotations (air/sea transport, storage, etc.)
- Participate in tenders
- Organize a transport and/or logistics solution
- Undertaking account management and compliance activities.
- Assess new business development opportunities.
- Conducting market research to analyse customer's reactions.
- Examining and analysing sales figures and preparing proposals for marketing campaigns and promotional activities.
- Attend trade shows to promote the company and meet prospects/clients

Who we are looking for

- Experienced account management in B to B business and develop relationships with new clients.
- Work experience in Imports / Exports Logistics is a Must.
- Experience in Food & Beverage is advantageous.

Language requirement

Fluent Japanese and English, French is advantageous

Qualifications

Driving License

Location

Roissy Charles de Gaulle Cedex, or can be any other location in Europe.

Visa

Eligible to work in France without any restriction

About our client

A Japanese global freight forwarding company

会社説明