

MichaelPage

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Sales Director - Food Ingredients

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募集職種

人材紹介会社

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1553977

業種

食品・飲料

雇用形態

正社員

勤務地

東京都 23区

給与

1300万円 ~ 1700万円

更新日

2025年08月05日 16:23

応募必要条件

キャリアレベル

エグゼクティブ・経営幹部レベル

英語レベル

ビジネス会話レベル

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

The Sales Director will lead and oversee sales strategies within the Food Ingredients sector, ensuring the achievement of business objectives in Japan. This role requires a results-oriented professional with a strong grasp of sales management and market development.

Client Details

This organization is a medium-sized leader in the Food Ingredients industry, recognized for its innovative solutions and commitment to excellence. With a strong presence Globally, the company focuses on delivering high-quality products and services to its clients.

Description

- Develop and implement comprehensive sales strategies to achieve revenue targets.
- Build and maintain strong relationships with key clients and stakeholders.
- Identify new market opportunities and lead business development initiatives.
- Creating market presence in Japan.
- Collaborate with internal departments to align sales strategies with overall business goals.
- Prepare and present sales forecasts, reports, and analysis to senior management.

- Ensure compliance with industry regulations and company policies in all sales activities.
- Represent the company at industry events, trade shows, and client meetings.

Job Offer

- Competitive salary package in the range of JPY 13,500,000 to JPY 16,500,000 annually.
- Comprehensive healthcare and benefits package.
- Opportunities for career growth and professional development.
- A permanent role with a stable, medium-sized global organization.
- A chance to develop and lead a team in the Food Ingredient Sector.

If you are an experienced Sales Director seeking an exciting opportunity in Japan, we encourage you to apply today.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

スキル・資格

A successful Sales Director should have:

- A strong background in sales management within the Food Ingredients sector.
- Proven experience in developing and executing successful sales strategies.
- Excellent leadership and team management skills.
- A deep understanding of market trends and customer needs.
- Strong communication and negotiation abilities.
- A bachelor's degree in business, marketing, or a related field.
- Fluency in English and Japanese to support client interactions in Japan.

会社説明

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 250 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.