



シンガポールの求人なら
JAC Recruitment Singapore

PR/095695 | Business Development Executive - Japan Market

募集職種

人材紹介会社

ジェイエイシーリクルートメント シンガポール

求人ID

1553919

業種

ITコンサルティング

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年08月05日 10:50

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview

JAC is working with a US-based software company, hiring for a Business Development Executive position to cover Japan market. With a global presence and a strong customer base, this organization empowers professionals with innovative solutions that drive growth and efficiency.

Job Description

- Develop relationships with new prospects to meet and exceed revenue goals.
- Present tailored product demonstrations that highlight value and address client pain points.

- Collaborate with Business Development Representatives to convert leads into customers.

- Partner with internal teams to ensure customer satisfaction and long-term success.

Qualifications

- Native-level Japanese language proficiency to communicate with Japanese speaking clients and other stakeholders.
- Minimum of 4 years of experience in software sales.
- Proven success in selling to the Japanese market, with deep cultural and business understanding.
- Skilled in cold calling, consultative selling, product demos, and contract negotiation.

Apply online for more information about this opportunity.

JAC Recruitment Pte. Ltd.
EA License Number: 90C3026
EA Personnel: R1985155
Rui Watanabe

#LI-JACSG

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明