



## PR/117791 | General Manager (Freight logistics)

### 募集職種

#### 人材紹介会社

ジェイ エイ シー リクルートメント タイランド

#### 求人ID

1553875

#### 業種

物流・倉庫

#### 雇用形態

正社員

#### 勤務地

タイ

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月16日 13:00

### 応募必要条件

#### キャリアレベル

中途経験者レベル

#### 英語レベル

無し

#### 日本語レベル

無し

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

### 募集要項

Our client is one of an international growing freight forwarding and logistics companies.

Location: Ekkamai

Salary: 120,000 - 150,000 THB (negotiable)

The General Manager is responsible for leading the Thailand branch's business development, sales, and operations. This role ensures strategic alignment with the Company Group's regional goals and directives from headquarters, while driving growth and operational excellence.

#### Key Responsibilities

- Develop and execute business development and sales strategies to meet Thailand's office KPIs and management objectives.
- Build and lead a high-performing business development team; coordinate sales initiatives and collaborate with HQ on team management.
- Maintain strong relationships with local carriers, airlines, suppliers, and booking agents.
- Ensure compliance with HQ directives and implement effective internal control mechanisms.
- Oversee daily operations and administrative functions to ensure efficiency and regulatory compliance.
- Manage P&L to meet company's goal and objectives.

## Qualifications &amp; Requirements

- Bachelor's degree or higher.
- 8+ years of experience in sales and team management within the freight forwarding industry.
- In-depth knowledge of local logistics, export, and import markets.
- Strong industry network and existing customer base are highly preferred.
- Excellent market insight, organizational and leadership skills.
- Strong communication in both Thai and English
- Familiarity with freight forwarding trends and technologies.

JAC Recruitment Ltd.

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Contact: Napaphach – MNC Team

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#citybangkok

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会社説明