



PR/117380 | Sales Manager - Fertilizer

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント タイランド

求人ID

1553859

業種

物流・倉庫

雇用形態

正社員

勤務地

タイ

給与

経験考慮の上、応相談

更新日

2025年08月05日 10:35

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Responsibilities:

- Actively pursue and connect with prospective clients to consistently achieve monthly sales objectives.
- Establish and cultivate long-term partnerships with customers to drive repeat business and loyalty.
- Monitor market dynamics and collect client insights to support strategic sales planning.
- Deliver clear and timely reports on market conditions and customer interactions to senior management.
- Maintain a daily log of all sales activities, including meetings, calls, and follow-ups.
- Work closely with internal departments to ensure smooth operations and high customer satisfaction.

Requirements:

- At least 5 years in fertilizer sales or a related sector with strong knowledge with the Thai market.
- Good communication skill in both Thai and English.
- Excellent communication and relationship-building skills.
- Self-motivated and results-oriented, with a proactive approach to business development.
- Strong analytical mindset with the ability to interpret market trends and customer behavior.
- Well-organized and meticulous in managing tasks and documentation.
- Competency in Microsoft Office; experience with CRM platforms is an added advantage.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明