



PR/109549 | Sr. Executive / Sr. Engineer - Tooling Sales

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメントインド

#### 求人ID

1553848

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

インド

#### 給与

経験考慮の上、応相談

#### 更新日

2025年09月02日 08:01

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### Job Description:

**Job Title:** Sr. Executive/Sr. Engineer - Tooling Sales

**Job Location:** Coimbatore (Tamil Nadu)

#### Educational Requirements:

Diploma or B.Tech/BE in Mechanical Engineering or a similar field.

#### Roles & Responsibilities:

- Sales Development.
- Execute the end-to-end sales process for tooling products and services - including lead generation, customer

- engagement, quotation, and post-sales support.
- Understand customer technical requirements and provide tooling solutions that align with product and manufacturing needs.
- Prepare and deliver quotes, proposals, and cost estimates. Negotiate terms and close deals.
- Monitor market trends, competitor activities, and customer feedback to adjust sales strategies and identify areas of improvement.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明