

マレーシアの求人なら JAC Recruitment Malaysia

PR/159409 | SI Sales Engineer

人材紹介会社

ジェイ エイ シー リクルートメント マレーシア

求人ID

1553831

業種

プラント

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年09月30日 03:00

応募必要条件

キャリアレベル

中途経験者レベル

英語レベル

無し

日本語レベル

無し

最終学歴

短大卒: 準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

Our client a leading global supplier of precision instruments and services recognized as an innovation leader and our solutions are critical in key R&D, quality control, and manufacturing processes for customers in a wide range of industries including life sciences, food, and chemicals.

Job Responsibilities

- Managing existing accounts and consistently updating sales pipelines
- Qualifying database and updating CRM
- Establishing new accounts by identifying potential customers; planning and organizing sales call schedules
- · Support Business Area Manager in execution of marketing campaigns, leads generation and management

- Provide and present product & technical information to potential and existing customers
- Develop customer's staff by providing technical information and training

Job Requirements

- Degree/Diploma in any engineering discipline preferably in Electrical/ Mechatronic Engineering or related field
- Basic knowledge on Control Instrumentation System (sensors, transmitters)
- Minimum 1 year working experience in a technical sale Environment.
- · Self-starter with a proactive approach
- Understanding of sales & distribution with intermediate project management skills
- · Willing to travel
- · Strong interpersonal skills and influencing ability
- · Valid driving license

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明