



JAC Recruitment

マレーシアの求人なら
JAC Recruitment Malaysia

PR/159409 | SI Sales Engineer

募集職種

人材紹介会社

ジェイエイシーリクルートメントマレーシア

求人ID

1553831

業種

プラント

雇用形態

正社員

勤務地

マレーシア

給与

経験考慮の上、応相談

更新日

2025年08月19日 14:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company and Job Overview

One of our clients who is leading global supplier of precision instruments and services recognized as an innovation leader and our solutions are critical in key R&D, quality control, and manufacturing processes for customers in a wide range of industries including life sciences, food, and chemicals.

Job Responsibilities

- Managing existing accounts and consistently updating sales pipelines
- Qualifying database and updating CRM
- Establishing new accounts by identifying potential customers; planning and organizing sales call schedules
- Support Business Area Manager in execution of marketing campaigns, leads generation and management
- Provide and present product & technical information to potential and existing customers

- Develop customer's staff by providing technical information and training

Job Requirements

- Degree/Diploma in any engineering discipline preferably in Electrical/ Mechatronic Engineering or related field
- Basic knowledge on Control Instrumentation System (sensors, transmitters)
- Minimum 1 year working experience in a technical sale Environment.
- Self-starter with a proactive approach
- Understanding of sales & distribution with intermediate project management skills
- Willing to travel
- Strong interpersonal skills and influencing ability
- Valid driving license

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

会社説明