

PR/118116 - Japanese Speaking Logistics Sales Executive

募集職種

人材紹介会社
ジェイ エイ シー リクルートメント イギリス

求人ID
1553794

業種
総合商社

会社の種類
中小企業 (従業員300名以下)

雇用形態
正社員

勤務地
オランダ

給与
1000万円 ~ 1700万円

更新日
2026年11月25日 04:00

応募必要条件

職務経験
3年以上

キャリアレベル
中途経験者レベル

英語レベル
ビジネス会話レベル

日本語レベル
ネイティブレベル

最終学歴
大学卒： 学士号

現在のビザ
日本での就労許可は必要ありません

募集要項

Job Title
Japanese Speaking Logistics Sales Executive (Rotterdam)

Job Description

- Conduct sales activities by understanding the needs of both new and existing clients and proposing appropriate services and solutions.
- Prepare and submit sales bids, presentations, proposals, and conduct demonstrations.
- Identify and approach prospective clients, building relationships to generate future sales and repeat business.
- Engage in activities to acquire new business from both existing and untapped clients.

- Identify clients' logistics issues, provide consulting, and formulate solutions.
- Represent all internal business lines and deliver logistics solutions tailored to client needs.

Requirements

- Minimum 3 years of sales experience in the logistics industry.
- Knowledge of contract logistics is essential.
- Must possess a valid driver's license in the Netherlands (frequent driving required; company car can be provided).
- Comprehensive knowledge of the entire sales process.
- Management experience in logistics or related fields (such as transportation) is preferred.
- Native-level Japanese and business-level English proficiency required.
- Knowledge of industry and company-wide business line regulations is preferred.
- Proficiency in PC skills (Microsoft Office).

Salary
€60,000–100,000 per year, depending on experience (includes 13th month bonus and 8% holiday allowance).
Additional bonuses may be provided based on individual and company performance.

Working Hours
Monday to Friday, 8:30–17:30 (30-minute lunch break)

Employment Type
Full-time employee (permanent contract after a 6-month probation period)

Start Date
As soon as possible after selection

Location
Rotterdam (office or client site-based; remote work is not permitted)

会社説明