



PR/109533 | Sales - Sr. Executive OR AM OR Manager (Medical Devices Industry)

募集職種

人材紹介会社

ジェイエイシーリクルートメントインド

求人ID

1553383

業種

医療機器

雇用形態

正社員

勤務地

インド

給与

経験考慮の上、応相談

更新日

2025年08月12日 00:00

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Company Overview: One of the leading Japanese MNC into trading industry with one of the line of business into medical devices.

Job Overview:

Looking for a competent sales professional to lead the sales efforts in the medical devices segment of the organization.

Job Responsibilities:

- Develop and execute strategic sales plans to achieve revenue targets in the medical devices market.
- Identify, qualify, and convert leads into long-term business relationships.
- Manage the full sales cycle from prospecting to closing, including post-sale support and account management.
- Prepare and deliver compelling sales presentations and product demonstrations.
- Maintain accurate records of sales activities, pipeline status, and customer interactions using CRM tools.
- Attend industry conferences, trade shows, and networking events to promote the company and its products.

Job Requirements:

- B. Tech in Medical Devices / Medical Electronics / Biomedical Engineering or a related field.
- 5+ years of B2B sales experience in the medical devices industry.
- Strong understanding of sales cycles, lead generation techniques, and customer acquisition strategies.
- Proven ability to meet or exceed sales targets in a competitive environment.
- Excellent communication, negotiation, and interpersonal skills.
- Willingness to travel as required.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明