



PR/087141 | Sales Representative – Poland (m / f / d)

## 募集職種

### 人材紹介会社

ジェイエイシーリクルートメントドイツ

### 求人ID

1553279

### 業種

その他（メーカー）

### 雇用形態

正社員

### 勤務地

イギリス

### 給与

経験考慮の上、応相談

### 更新日

2025年07月29日 10:39

## 応募必要条件

### 職務経験

3年以上

### キャリアレベル

中途経験者レベル

### 英語レベル

ビジネス会話レベル

### 日本語レベル

ビジネス会話レベル

### 最終学歴

短大卒：準学士号

### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

### COMPANY OVERVIEW

A well-established Japanese trading company specializing in Factory Automation (FA) solutions is seeking a dynamic and experienced Sales Representative to support its expansion in the Polish market. With strong operations across Europe and existing partnerships with major Japanese manufacturers in Poland, the company is now looking to strengthen its local sales presence. This role focuses on maintaining and expanding relationships with existing clients, while also gradually developing new business opportunities. The ideal candidate will have a solid background in B2B sales within the manufacturing sector and the ability to understand and communicate technical concepts related to FA products.

### JOB RESPONSIBILITIES

- Manage and grow relationships with existing clients in Poland.

- Conduct regular client visits and build strong, trust-based partnerships.
- Understand client needs and propose appropriate FA solutions.
- Collaborate with internal technical teams to ensure smooth project execution.
- Identify new business opportunities and contribute to strategic market development.
- Provide basic technical support and product information when needed.
- Report market trends and customer feedback to the European headquarters.

#### JOB REQUIREMENTS

- Minimum 3–5 years of B2B sales experience in the manufacturing industry.
- Experience in Factory Automation (FA) or industrial equipment is a strong advantage.
- Ability to understand and communicate technical concepts effectively.
- Native-level Polish language skills.
- Business-level English proficiency (spoken and written).
- Strong interpersonal, negotiation, and presentation skills.
- Self-driven and capable of working independently from a home office.

#### BENEFITS FURTHER

- A unique opportunity to lead market development in Poland.
- Flexible remote work environment.
- Training and support from experienced FA professionals in Europe.

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明