



100% remote work - EC Sales Manager

Full remote work, big salary

募集職種

人材紹介会社

Cornerstone Recruitment Japan 株式会社

採用企業名

Global ecommerce platform

求人ID

1552783

業種

インターネット・Webサービス

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 少数

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円 ~ 1600万円

更新日

2026年01月24日 00:00

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢 (英語使用比率: 50%程度)

日本語レベル

流暢

最終学歴

大学卒 : 学士号

現在のビザ

日本での就労許可が必要です

募集要項

1. Develop partnerships with merchandise partners, manufacturers, and brands. Focus on categories selections to increase overall value, in alignment with business and customer needs.
2. Assist merchandise partners in establishing themselves on the platform and their growth. Guide merchandise partners in developing comprehensive plans including market positioning, product planning, brand marketing, and operational strategies.

3. Propose innovative ideas based on the current status of the categories, as well as create and implement projects through resource integration and merchant guidance.

4. Conduct industry analysis reports, explore potential customer needs through data analysis, and adjust strategies accordingly based on market trends.

スキル・資格

1. 8+ years of online sales experience, including but not limited to experience in brand management or platform operations.
2. Extensive connections and relationships with local seller and vendor networks is a plus.
3. Strong data analysis skills, able to analyze industry trends and project management through data, and summarize conclusions.
4. Possesses market exploration and marketing innovation capabilities, capable of guiding overall merchant marketing plans.
5. Excellent problem-solving skills, self-motivation, ability to think strategically and adapt quickly to changes.
6. Ability to work under pressure and manage logistics during high-demand periods.

会社説明