



100% remote work - EC Sales Manager 🔞 独占求人

Full remote work, big salary

募集職種

人材紹介会社

Cornerstone Recruitment Japan 株式会社

採用企業名

Global ecommerce platform

求人ID

1552783

業種

インターネット・Webサービス

会社の種類

大手企業 (300名を超える従業員数) - 外資系企業

外国人の割合

外国人 少数

雇用形態

正社員

勤務地

東京都 23区

給与

1000万円~1600万円

更新日

2025年08月07日 13:01

応募必要条件

職務経験

6年以上

キャリアレベル

中途経験者レベル

英語レベル

流暢 (英語使用比率: 50%程度)

日本語レベル

流暢

最終学歴

大学卒: 学士号

現在のビザ

日本での就労許可が必要です

募集要項

- 1. Develop partnerships with merchandise partners, manufacturers, and brands. Focus on categories selections to increase overall value, in alignment with business and customer needs.
- 2. Assist merchandise partners in establishing themselves on the platform and their growth. Guide merchandise partners in developing comprehensive plans including market positioning, product planning, brand marketing, and operational strategies.

- 3. Propose innovative ideas based on the current status of the categories, as well as create and implement projects through resource integration and merchant guidance.
- 4. Conduct industry analysis reports, explore potential customer needs through data analysis, and adjust strategies accordingly based on market trends.

スキル・資格

- 1. 8+ years of online sales experience, including but not limited to experience in brand management or platform operations.
- 2. Extensive connections and relationships with local seller and vendor networks is a plus.
- 3. Strong data analysis skills, able to analyze industry trends and project management through data, and summarize conclusions.
- 4. Possesses market exploration and marketing innovation capabilities, capable of guiding overall merchant marketing plans.
- 5. Excellent problem-solving skills, self-motivation, ability to think strategically and adapt quickly to changes.
- 6. Ability to work under pressure and manage logistics during high-demand periods.

会社説明