

MichaelPage

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Field Sales Representative - Tech Company**Field Sales Representative - Tech****募集職種****人材紹介会社**

マイケル・ページ・インターナショナル・ジャパン株式会社

求人ID

1552584

業種

ソフトウェア

雇用形態

正社員

勤務地

東京都 23区

給与

450万円 ~ 550万円

更新日

2025年07月22日 16:15

応募必要条件**職務経験**

1年以上

キャリアレベル

新卒・未経験者レベル

英語レベル

流暢

日本語レベル

ネイティブ

最終学歴

大学卒：学士号

現在のビザ

日本での就労許可が必要です

募集要項

As the Field Sales Representative, you will be explaining the company's solutions and services clearly to customers, showing how they can solve their problems or meet their needs. You will help customers understand the value of what we offer to make the best choice.

Client Details

Our client is an international company specializing in multimedia software and AI face recognition technology. With over 200 patents, they are constantly innovating to improve and transform multimedia experiences.

Description

- Identify and engage potential customers to expand the client base in Japan.
- Present and promote the company's solutions tailored to customer needs.
- Build and maintain strong relationships with key accounts to ensure customer satisfaction.
- Monitor market trends and competitor activities to identify new sales opportunities.

- Manage projects in collaboration with the team.

Job Offer

- Work-from-home option available (with conditions).
- Attractive compensation package.
- Full reimbursement of transportation expenses
- Great life-balance environment with limited overtime.

Even if you don't fully meet the job description, we encourage you to apply if you believe you would be a great fit for this opportunity.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Marc Breynart at +81 3 6627 6088.

スキル・資格

- 2-3 years of experience in IT sales.
- Strong communication and negotiation skills
- Strategic thinking to achieve results.
- Self-management and problem-solving abilities

会社説明

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