



PR/095656 | Sales Executive

募集職種

人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

求人ID

1552514

業種

その他（メーカー）

雇用形態

正社員

勤務地

シンガポール

給与

経験考慮の上、応相談

更新日

2025年07月22日 10:39

応募必要条件

職務経験

3年以上

キャリアレベル

中途経験者レベル

英語レベル

ビジネス会話レベル

日本語レベル

ビジネス会話レベル

最終学歴

短大卒：準学士号

現在のビザ

日本での就労許可は必要ありません

募集要項

Job Title: Sales Manager

Location: Singapore

Your New Company: A leading provider of precision engineering solutions is seeking a proactive and customer-focused Sales Executive to join its expanding team. The company specializes in high-performance components and systems used across various industrial sectors, offering a collaborative environment and opportunities for growth.

Your New Role: As a Sales Executive, you will be responsible for managing customer relationships, supporting sales activities, and driving revenue growth. You'll work closely with distributors, internal teams, and clients to deliver tailored solutions and ensure customer satisfaction. **Key Responsibilities:**

- Manage and maintain relationships with assigned customer accounts.

- Provide product knowledge and respond to customer inquiries.
- Consolidate customer requirements and report insights to the Sales Manager.
- Support pre- and post-sales activities to ensure customer satisfaction.
- Use basic technical understanding to communicate effectively with clients, distributors, and internal departments.
- Prepare accurate sales quotations and conduct product presentations.
- Liaise with internal teams and regional offices on customer-related matters.
- Prepare daily, monthly, and ad-hoc sales reports and updates.
- Conduct market research to identify trends and customer growth opportunities.
- Perform other duties as assigned by the Sales Manager.

Qualifications:

- NITEC, Diploma, or Degree in Mechanical Engineering, Marketing, Business Administration, or related fields.
- 3–5 years of relevant experience in sales or account management.
- Proficient in Microsoft Office (Excel, Word, PowerPoint).
- Strong communication and negotiation skills.
- Fluent in English; proficiency in Chinese and/or Malay is an advantage.
- Self-motivated, energetic, and adaptable to multicultural environments.
- Willingness to learn and take initiative.
- Must be able to drive and hold a clean, valid driving license.
- Open to short-term overseas travel for business purposes.

Ready to Take the Next Step?

Interested applicants, please click **APPLY NOW** or send a copy of your updated CV to Pinru.chen@jac-recruitment.com for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

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