

# シンガポールの求人なら JAC Recruitment Singapore

# PR/095641 | Sales Manager

## 募集職種

## 人材紹介会社

ジェイ エイ シー リクルートメント シンガポール

#### 求人ID

1552504

#### 業種

土木

## 雇用形態

正社員

#### 勤務地

シンガポール

#### 給与

経験考慮の上、応相談

## 更新日

2025年11月11日 03:00

## 応募必要条件

# キャリアレベル

中途経験者レベル

# 英語レベル

無し

# 日本語レベル

無し

## 最終学歴

短大卒: 準学士号

#### 現在のビザ

日本での就労許可は必要ありません

## 募集要項

Job Title: Sales Manager

Location: Singapore

Your New Company: Join a dynamic and fast-growing creative solutions provider specializing in bespoke event and exhibition experiences. The company is known for delivering high-impact projects that blend design, innovation, and flawless execution. As part of their expansion, they are looking for a results-driven Sales Manager to lead business development efforts and drive revenue growth.

**Your New Role:** As a Sales Manager, you will be responsible for identifying new business opportunities, managing client relationships, and overseeing the successful delivery of projects. You'll work closely with internal teams and external partners to ensure client expectations are met while maintaining profitability and operational efficiency.

# Key Responsibilities:

- Develop and execute strategic sales plans to achieve business targets.
- · Maintain and grow a portfolio of clients through proactive engagement and relationship management.
- Liaise with clients to understand project requirements, design concepts, and expectations.
- Prepare budgets, quotations, and tender submissions with accurate cost management.
- Collaborate with designers and project teams to ensure alignment with client specifications.
- · Coordinate with consultants, subcontractors, and other stakeholders to ensure timely project delivery.
- Support operations in resolving project-related issues and challenges.
- Submit necessary documentation to landlords, building management, and relevant authorities.
- · Conduct site inspections for off-site fabrication and on-site installations.
- Ensure smooth project execution and resolve any issues that arise during implementation.
- · Track sales performance and report results regularly.

#### Qualifications:

- Diploma or Degree in Business, Marketing, or a related field.
- Minimum 2 years of experience in event or project management, preferably in exhibitions or creative industries.
- Proven track record of achieving annual sales of SGD 2-3 million.
- · Strong communication and presentation skills.
- Excellent multitasking abilities and a collaborative mindset.
- Able to thrive in a fast-paced, client-focused environment.

Ready to Take the Next Step?

Interested applicants, please click APPLY NOW or send a copy of your updated CV to Pinru.chen@jac-recruitment.com for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru JAC Recruitment Pte Ltd EA License Number: 90C3026 EA Personnel: R25130085

#LI-JACSG

#countrysingapore

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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会社説明