



PR/159363 | Sales Manager

#### 募集職種

#### 人材紹介会社

ジェイエイシーリクルートメント マレーシア

#### 求人ID

1552477

#### 業種

その他（商社）

#### 雇用形態

正社員

#### 勤務地

マレーシア

#### 給与

経験考慮の上、応相談

#### 更新日

2025年08月19日 10:01

#### 応募必要条件

#### 職務経験

3年以上

#### キャリアレベル

中途経験者レベル

#### 英語レベル

ビジネス会話レベル

#### 日本語レベル

ビジネス会話レベル

#### 最終学歴

短大卒：準学士号

#### 現在のビザ

日本での就労許可は必要ありません

#### 募集要項

#### Company Overview

A regional leader in the industrial trading sector, this company specializes in advanced materials, including high-performance plastics, chemicals, and electronics-related components. A Sales Manager will be central to driving revenue growth, maintaining customer satisfaction, and ensuring regulatory compliance across key business functions.

#### Key Responsibilities:

- Oversee sales, purchasing, and financial operations
- Develop and manage sales budgets and forecasts
- Coordinate and align cross-departmental business activities
- Ensure timely delivery and excellent service standards
- Supervise costing and procurement tailored to customer needs
- Monitor legal and environmental compliance, including stakeholder updates
- Implement and sustain the ISO 9001 Quality Management System
- Lead business development and strategic partnerships
- Negotiate contracts and consistently close sales
- Recommend and execute efficiency improvements

### Key Requirements

- Minimum 10 years of experience, including staff supervision
- Strong leadership, initiative, and understanding of customs and logistics
- Willingness to travel and operate independently

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会社説明